

VISHAL VERMA

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PROFESSIONAL SUMMARY

Result oriented Sales professional with hands on experience and a proven track record in real estate industry. With a keen interest in lead generation, client relationship management, negotiation, and revenue growth I am seeking opportunities in the corporate landscape

TECHNICAL SKILLS

Anarock Sales CRM | RStudio | Power BI | Tableau | MS Excel | MS Word | MS PowerPoint

WORK EXPERIENCE

Anarock Real Estate – Associate Manager | May 2025 – March 2026

Key Responsibilities & Achievements:

- Generated and closed **14 high revenue deals worth 4.6 Cr** with a focus on client first approach
- Managed end-to-end sales cycle** for commercial & residential properties across Gorakhpur
- Awarded as Top Performer** for **3** consecutive months for achieving **120%** of my quota
- Conducted **30+** client meetings, site visits, negotiations on a daily basis

INTERNSHIP EXPERIENCE

SMC Insurance – Marketing Intern | May 2024 – July 2024

- Generated revenue by selling **6+** healthcare and motor insurance schemes and products
- Managed 8+** clients through **strategic relationship building** with an aim to drive revenue
- Maintained sales reports and performance tracking metrics using MS Excel

EDUCATION

PGDM (Sales & Marketing)

New Delhi Institute of Management | 2023 – 2025 | CGPA - 6.98

B. Com (Hons.)

Lucknow University | 2019 – 2022 | 70%

Class XII – National Institute of Open Schooling | 70%

Class X – Central Academy | CGPA: 5.6
